



# Newsletter

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## 2018- Successful Year for CorteCros®!

Past year has been highly successful for CorteCros® team! The company finalized many projects while it's sales increased significantly. CorteCros® is continuing

its successful path in providing technical support for Cortec's products and services, particularly in industries such as military and oil industries in which this company has extensive experience. We are especially happy that the production phase in Split is now almost finished as well as modern laboratory facility and that CorteCros® will be starting the manufacturing process according to plan in March.



***CortecCros' distribution center and warehouse are strategically located in Split's harbor enabling prompt and efficient product transportation.***



# Production Facility and New Laboratory in Split

CortecCros' production of VpCI and MCI technology in Split will contribute to registering REACH chemicals (VpCI/MCI) products according to Cortec's specifications and formulations. Production of these products in Croatia will significantly decrease dependence on Cortec's materials and need to order the products from USA. With manufacturing logistics inside the European Union the whole process will be greatly simplified because the products manufactured in Split will be automatically in accordance with REACH regulation. Construction work in the manufacturing facility in Split has been finalized. Equipment has been purchased and installed as well as electrical power and air installation. The laboratory is currently being equipped with instruments while mezzanine is being installed. CortecCros® is intensively cooperating with Cortec's REACH team on ensuring raw materials for products that will be manufactured in Split.



*Laboratory in CortecCros' Split facility is currently being equipped with instruments and all required equipment.*

## *Chemical manufacturing lines*



**Pictured : big line production cap: 12000 liters: double axel mixer and tank mixer. Small line production: cap 3000 liters.**





# CorteCros® Conducts Project for INA Group Decontaminating Soil Using Bioremediation!

During oil and gas exploitation in the oil fields, pipelines and storage tanks often crack and contaminate soil as a result. When replacing underground reservoirs at petrol stations, it is necessary to remove the soil around the reservoir. This soil is contaminated with gasoline and diesel fuels. In 2015 CortecCros started the pilot project for

INA, Croatian multinational oil company and one of the biggest oil companies in the region. The customer needed to remove all contaminated soil from the oil and gas fields as well as gas stations. The project involved soil bioremediation using Bionetix® products. Based on positive results, the customer built a landfill for the treatment of contaminated soil. This soil was collected from oil fields and transported to the landfill. It then passed several laboratory testings. The customer now successfully uses this procedure. The process of mixing contaminated soil and spraying with the fresh water/BCP35S/BIOSURF mixture is

repeated every 10 days. After 3-5 months, depending on the type of pollution (crude oil, gasoline, diesel), the soil returns to nature completely unpolluted. The bioremediation project generated high level of satisfaction from the customer.



***BCP35S and BIOSURF were mixed with fresh water and sprayed on the surface of the contaminated soil, which is simultaneously agitated.***



# CorteCros® - Receiver of Best European Distributor Award!

We are beyond proud that CorteCros® was this year's receiver of CorteCros® best European Distributor Award! During European Sales Meeting back in October, Cortec's CEO handed the award to CorteCros® director Mr. Ivan Rogan. CorteCros® had

significant sales growth in 2018. We are very proud of our growth which is a result of hard work and dedication of small CorteCros® team yet we are not stopping here as next year is filled with up-coming projects.



*CorteCros® received a Certificate of Achievement at the European Sales Meeting (October 10th-12th in Croatia) for first place in sales for fiscal year 2017-2018 in Europe. Pictured at right are Ivana Radic Borsic (VP Sales, Europe), Ivan Rogan (CorteCros® General Manager), Andreja Hrnjak (Sales Manager), and Boris Miksic (CEO).*





# CorteCros® ISO Recertification

CorteCros has successfully been recertified for ISO 9001. Quality assurance documentation and review of the following has been made:

- *Customer relation process*
- *Corrective action and improvement*
- *Documentation review*
- *Planning and risk*
- *Internal training*
- *Internal audit*
- *Employee training*
- *Management Review*

After external audit was completed, CorteCros's team was complimented for their excellent work. CortecCros demonstrated excellent results in its processes and logistics. Certificates are enabling optimization of plants operations and help to enhance plant's competitiveness even more to access global markets. Quality management system will ensure that our operations are running at maximum efficiency, safety and quality. The audit was conducted by FSB Q CERT.



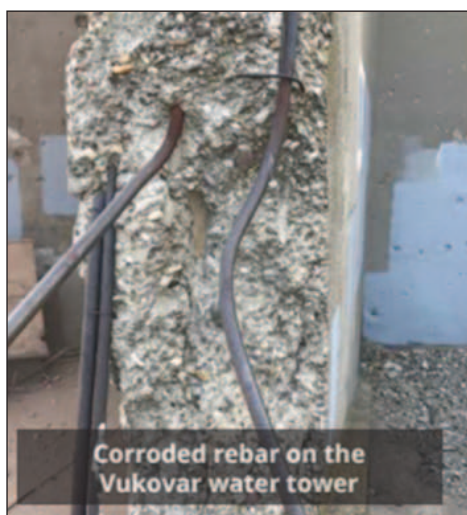


# Preservation of Vukovar WaterTower with MCI® Technology Continues!

Preservation of Vukovar water-tower is successfully continuing by utilizing Cortec's MCI® technology for protecting reinforced metal in concrete from corrosion. It rehabilitates existing concrete structures and extends the life span of new structures. Cortec's CEO Boris Miksic together with CorteCros® director Ivan Rogan and their team met with Mayor of Vukovar, Ivan Penava. During the visit, the delegation visited Vukovar's water-tower to inspect the current state of reconstruction. During the meeting in the City Hall, the Mayor, Ivan Penava



and Boris Miksic discussed the current state of infrastructure in Vukovar and potential investments in that city. *"You have our big gratitude because of this valuable donations for the reconstruction process. We hope you are satisfied with the progress and look forward to further cooperation in the future"*, said Mayor Penava.



Corroded rebar on the Vukovar water tower



The Vukovar water tower



The Vukovar water tower under-going restoration





# Wonderful Time in Heart of Moslavina

Mr. Ivan Rogan, director of CorteCros® hosted another lovely company event at Kezele's family farm, in beautiful region of Moslavina. Since the first time everyone had lodes of fun, our team was happy to attend the event again. Enjoying delicious meals with friends and colleagues while catching up on various topics is always a great idea. The ones who especially enjoyed it were of course children! They got in on the fun with gamepark, slides, wagon rides and the once again the biggest hit... pony rides! Some of favorites specialties included pumpkin soup, roast duck, veal baked under iron bell, goulash, homemade strudels... and many, many more. Everyone had a wonderful time and can't wait for the next one. Thank you Mr. Rogan for organizing such a great event!

